



Capability Statement

J.R. Dexter, Inc has over 20 years of industry experience in full service catering and commercial foodservice management. Our clients benefit most when they partner with J.R. Dexter, Inc. to manage their complete dining experience, negotiate vendor contracts, procurement, secure governmental grants and handle regulatory reporting. We have helped a number of our clients reach their goals by allowing us to take the anxiety of foodservice “off their plate.”

Core Competencies

- Elementary and Secondary School Food Service
- Business and Industry Foodservice
- Large Event Catering: Buffet or Plated
- Contract and Vendor Management
- National School Lunch Program Administration
- Grant Solicitation and Administration
- Food Authority Management
- Planning, Cost Control, Cash Management
- Hospitality Management
- Culinary and Wait Staff Management
- Managerial Accounting

Differentiators

- **Production Efficiency** – We invest in production, distribution and total quality management
- **Consultative Business Solutions** – We partner with our client and provide free consultation sessions to design a customize program solution
- **Market Responsiveness** – We are able to quickly respond and even anticipate our customer’s changing needs
- **Key Performance Analytics** – Our Client KPI’s are designed to deliver them profitability. The goal is to turn their cost center into profit centers

NAICS Codes

722310	Foodservice Contractors
722320	Caterers
561110	Office Administrative Services
423850	Service Establishment Supplies

Past Performance

- Valor Academy of Leadership – Food Authority Contractor
- Virtue Arts and Science Academy – Food Authority Contractor
- 50th Birthday Celebration 200+ Guest

Certifications

- ServSafe Food Protection Manager Certification - #13566483 Expiration: 4/2021
- Florida State College of Jacksonville, Culinary Degree
- Department of Agriculture certification
- Masters of Business Administration – Finance and Marketing
- QuickBooks Pro Advisor Certification
- Florida office of Supplier Diversity Minority and Women Owned Business Certified

Company Snap Shot

CAGE Code	7NFW7
DUNS:	06-404-7873
E.I.N.:	27-4373133
POC:	Connie L. Kersee, President
Employees	5 Core - Plus Flex Staff
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